

## Frequently Asked Questions

1. Do you offer private, 1-on-1 sessions?

My programs are dedicated to comprehensive player development, so I work with teams as well as individuals. Whenever a 1:1 session is indicated, I do it, but keep in mind that there are advantages to working with 2 or 3 other people who have similar abilities.

2. How much time commitment is needed/required for this program?

This depends on the goals and the timelines we set together. I try to match up your goals to your calendar, so sessions are as convenient as possible.

3. What would my practice routine look like?

Your practice sessions will include not only how to practice, but how to then take your new skills to the course. The goals you set and when you want to achieve them will determine the structure and frequency of each practice session.

4. I've heard that students have to record details from practice and playing. I've never kept close track of my playing statistics. How is that done?

A record of how you play or practice is crucial to helping you. I'll introduce you to simple ways to start with, and show you how those numbers will help you improve. For example, I might ask you to count how many putts you had, or how many balls you might have lost. This will help me design your practice sessions.

5. Is benchmarking part of the program?

Benchmarking can be defined as setting a standard against which results are compared. Golf is not that different from going to the doctor. Your overall health will be determined, or "benchmarked", before the doctor suggests what should be done and in what order. We will benchmark your game, and help you set reasonable goals and timelines.

6. How much is the program?

My programs range from \$ 75 for a private session to \$ 788 for 12 week group programs. The average cost is between \$ 250 and \$ 400. Once I've completed your assessment and improvement plan, I'll provide pricing and scheduling options.

7. How is your program different from other programs?

We will go onto the course where the game is actually played. You will learn how to make good strategic decisions and lower your score. I don't believe in the traditional instruction model where you hit balls while an instructor adjusts your swing.

8. How are you different from other instructors?

I'm different because I assess your whole game, design an improvement plan that meets your goals and I take responsibility for your progress over time, not just during a one hour lesson.

9. What are your qualifications?

I have spent most of my professional life learning about people, how they learn and completing certification programs to best qualify me to help. I specialize in simplifying the game into three categories: swing mastery, personal management and strategic management.

10. What if I cannot make a session?

I assume you'll miss a session or two, and with adequate notice, I offer make up sessions. I know that many times life gets in the way of our schedules. For that reason, if you are enrolled in a group program, there are excused absences already planned in along with make up sessions.

11. Has anyone like me been successful?

Every single day. And once we decide together what success looks like, I'll guarantee it for you.

12. Are people in the group at the same skill level?

The people in your group have approximately the same skill level. Each of you will have your own areas where you will need to put in extra effort. This gives you the opportunity to work together, improve, and learn from each other.

13. What is the difference between a group training session and a clinic?

My group training is individual instruction in a group setting. Students get individual training while also learning from the training of others. Clinics typically are single topic group sessions in which students spend 8-10 private minutes with the instructor.

14. Will I get worse before I get better?

No. I'm going to simplify the game for you so in some areas you'll be able to improve the very next day. While those improvements are happening, I'll guide you through other things that take a little more time.

15. How much practice do I need per week?

This will depend on the plan that you and I develop. Some students have the time and desire to practice a lot, while others can't practice at all due to family or business conflicts. Together we'll find the best match for you.

16. Do I have to pay all at once?

No. Once we develop your plan we can talk about your budget. I am willing to set up a payment plan that meets your needs.

17. How many tournaments are included?

My coaching programs include challenges and in some cases, mini-events, depending on skill levels. But if you are interested in formal tournaments, that is what we prepare you for.

18. Why groups instead of individuals?

This program is designed to work in a group setting. People usually play golf in groups of 2-4 people. People working in a group will experience the competitive situations that they face playing in their regular weekly matches. They will learn from each other. Also, working as a group reduces the cost to each of the players.

19. Is this mixed sexes?

It can be. There may be advantages to having separate groups of men and women in their own programs, but my first priority is to put groups of similarly skilled players together. Since coaching is individual instruction in a team environment, mixed gender programs have worked quite well.

20. Do you coach on the golf course?

Yes. It is important to learn the game where it is actually played. On the course you will learn about the three components of golf: strategic and emotional management, and the mechanics of the golf swing.

21. Do you offer discounts?

I will customize the cost of the program to your goal, your ability to commit to a practice schedule, and your budget.

22. How fast can you fix my slice?

This depends on whether fixing your slice is the most important step in accomplishing your goals. Many times students can continue to play with what they consider a "problem" while working on other, more important, areas of the game.

23. How will you guarantee my results?

Through collaboration with you. We learn together, set goals together, review together regularly and constantly chart where you are and where you want to go. I guarantee your satisfaction, and promise it from the beginning. For years, thousands of players around the world have experienced this success and joy.

24. How long before I reach my goals?

This depends on the goal we set and your commitment to work with me to reach the goal. It is very possible that you will actually reach your goal before the end of our agreed arrangement. If that happens, we can set a new goal!

25. How many sessions per package?

The number of sessions depends on the goal that we agree upon. The first steps are to complete a brief survey and then do an assessment of your game. When these are complete we will discuss what we have learned, and then design a plan that will help you reach your goals.

26. What hours do you operate?

My schedule provides 20 hours of coaching per week. Programs are typically 5 to 12 weeks long, and I spend an average of 5 to 10 hours with each player. Programs are scheduled between May and October. This is flexible and can be adjusted depending on your schedule and your goal.

27. How do I contact you?

I will give you my card, which has my contact information. You can also reach me by contacting the Pro Shop.

28. How do I pay you?

You will pay the club directly via cash, check or credit card.